

## Speakers



**Michael Boulton** Partner Armanino



**Jason Levey** Director **Canterbury Consulting** 



**Scott DeVine** General Manager & **Chief Financial Officer TheatreWorks** 



**Dana Hirsch Lipman Executive Vice President & Chief** Human Resource Officer / General Counsel YMCA of Metropolitan Los Angeles





## **Armanino Overview**



### **CORE PURPOSE**

To be the **most innovative** and entrepreneurial firm that makes a **positive impact** on the lives of our clients, our people and our communities.

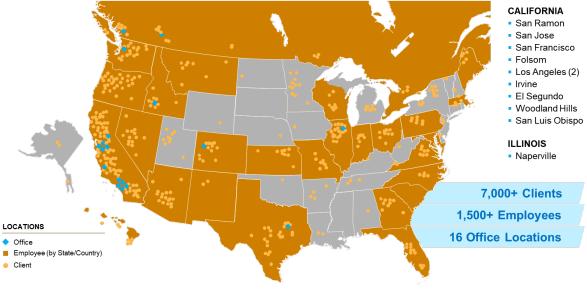


#### **SNAPSHOT**

- 1,500+ Employees
- Team Members in 26 States
- 20<sup>th</sup> Largest CPA & Consulting Firm in the Nation
- Largest California-Based CPA & Consulting Firm



#### **LOCATIONS**



**RECOGNITION & AWARDS** 























IDAHO

Boise

TEXAS

COLORADO Denver

CANADA

Vancouver



#### **Cash Controls & Crisis Management**

We answer the question, "How do I stay in business given market volatility?"

#### **Government Aid & Access**

We answer the question, "How do I access government assistance?"

#### **HR & Remote Workforce Enablement**

We answer the question, "How do I manage my employees?"

#### **Internal & External Communications**

We answer the question, "How do I manage what is being shared about the pandemic?"

#### **Industry Solutions**

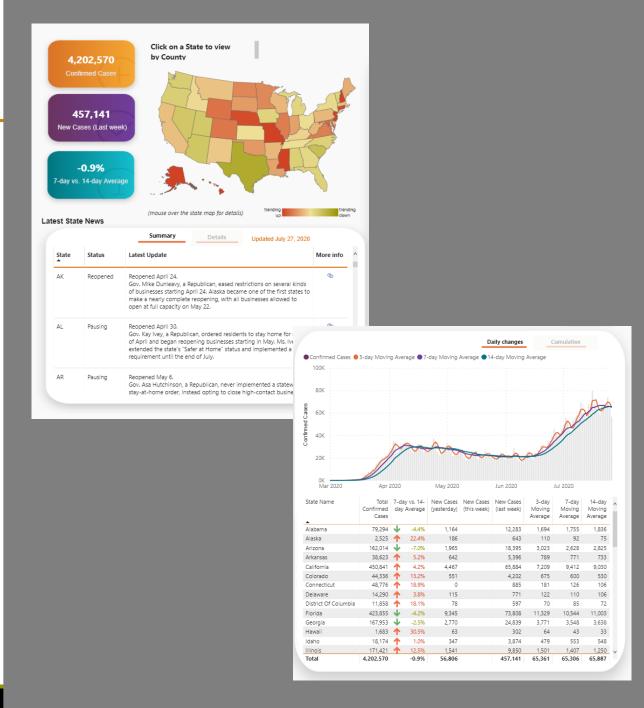
We answer the question, "How do I solve for issues specific to my industry?"





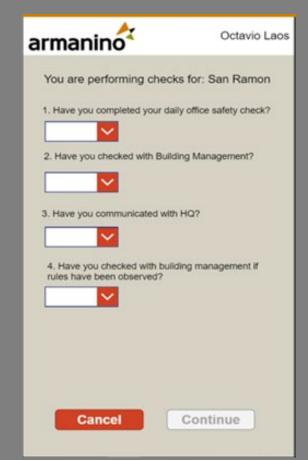
## **COVID-19 Tracker**

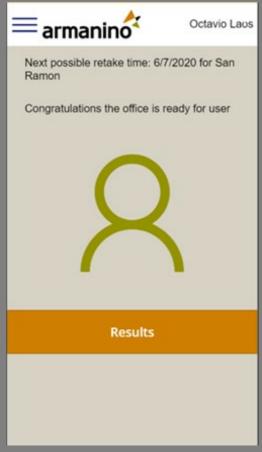
- Our COVID tracker continues to help businesses interpret data especially when news of cases increases country wide
- Providing information by state and by county, easily sort-able, on number of tests, percent of positive tests and 7 vs. 14 day testing trends as businesses grapple when to return to work.



## Return to Work App

- You need to make key decisions on when and who to let come back to the office
- Clearly communicate those updates to your staff.
- But applying new policies can be difficult, especially in uncertain times. That's why we recommend tracking COVID-19 safety.





## **About Canterbury Consulting**

- Independent investment advisory firm established in 1988
- 100% employee-owned
- \$24.0 billion in assets
- 10 senior consultants averaging 20+ years of investment experience
- 32 investment professionals
- 2 Office Locations
  - · Newport Beach, California Headquarters
  - Seattle, Washington Office
- Serving clients located in the United States, Canada & Mexico













We serve community foundations, educational endowments, religious organizations, arts and cultural foundations, health care organizations as well as individuals and family offices with assets between \$25 million - \$1 billion.

## WE FOCUS ON **YOUR INVESTMENTS**

#### SO YOU CAN FOCUS ON YOUR MISSION

#### We Serve Nonprofit Institutions

- We have designed our business model around the objectives of mid-size endowments and foundations.
- We believe that these organizations deserve:
  - Sophisticated, unbiased investment guidance
  - Customized investment programs
  - Comprehensive performance reporting
  - Dedicated client service team to provide administrative support





## Webinar Series: The Impact of COVID-19 on Nonprofits

#### The Paycheck Protection Program – July 15th at 10am PT

- Featured Panelist:
  - Armanino, Matt Petroski, Director

#### Strategic Planning During the COVID Crisis – July 22<sup>nd</sup> at 10am PT

- Featured Panelists:
  - UniHealth Foundation, Jennifer Vanore, PhD, President & Chief Operating Officer
  - · Fine Arts Museums of San Francisco, Jason Seifer, CPA, Chief Financial Officer
  - Ventura County Community Foundation, Vanessa Bechtel, President & Chief Executive Officer

#### Return to Work Guidelines - July 30th at 10am PT

- Featured Panelists:
  - YMCA of Metropolitan Los Angeles, Dana Hirsh Lipman, Executive Vice President & Chief Human Resource Officer / General Counsel
  - TheatreWorks Silicon Valley, Scott DeVine, General Manager & Chief Financial Officer







Survey Results



## **Project Guidelines**

Fielded between May 14 and June 3, 2020

Completes: 130 (80%)

Partial: 31 (20%)

Total: 161

- Questionnaire Design
  - 17 questions
  - 5 firmographic questions
  - 8 minutes

- Responses from
  - 79% within CA
  - 69% CEO or Finance Leader
  - 46% social services and arts niches
  - 56% holding >\$10M in assets



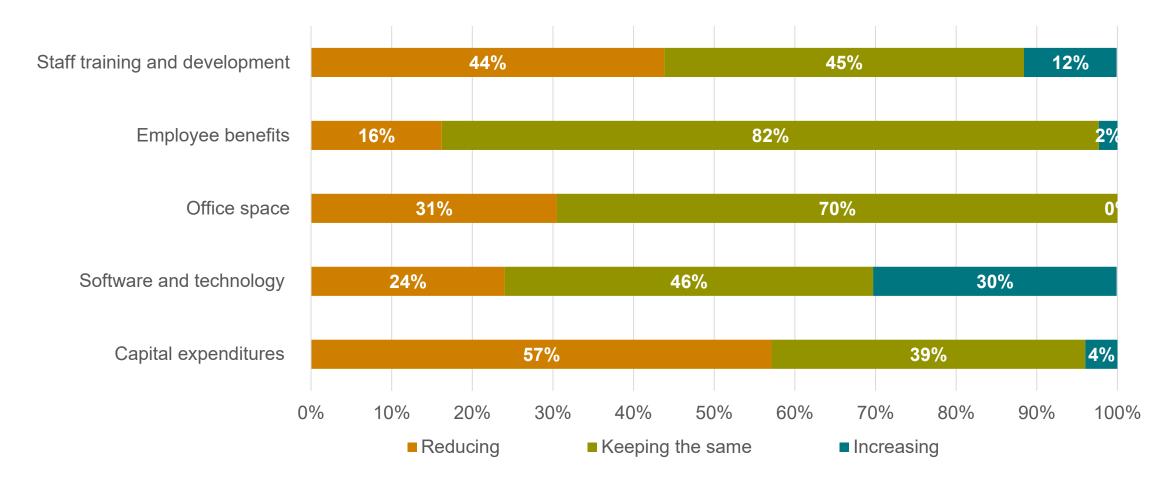




Findings



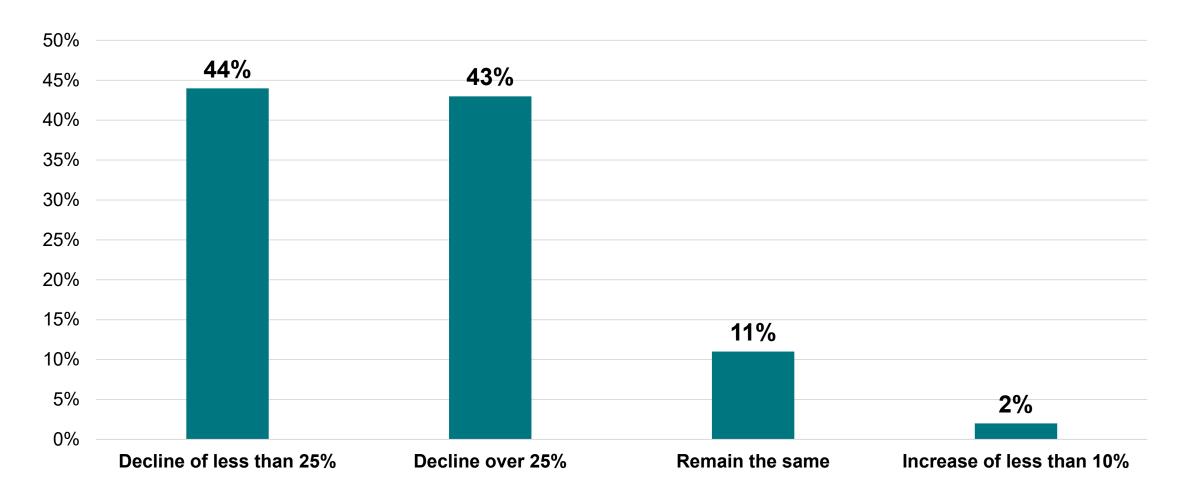
## Excluding Staffing, Which of the Following are you Considering Reducing, Keeping the Same or Increasing?







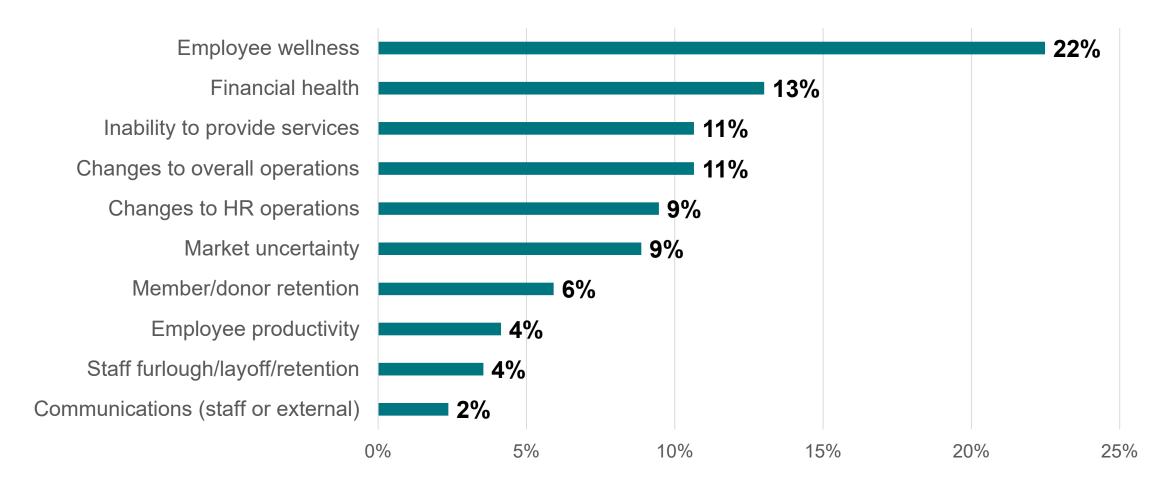
# What Are Your Expectations Regarding Your Funding For The Next 18 Months Compared To Last Year?







# Besides Revenue, What Are The Biggest Challenges You Expect As A Result Of The COVID-19 Crisis? (Open-Ended Top 10 Mentions)









How To Return to Work



## Checklist

- Check the local statistics and health/government guidance daily
- Establish an office safety program
- Communication should be clear
- Don't forget about the Families First Coronavirus Response Act
- Establish rules for common areas

- Establish rules for in/out locations as well as deliveries
- Stagger arrival times or days to use the office
- Keep privacy and HIPAA rights front of mind
- Travel polices

And much more: <a href="https://www.armaninollp.com/articles/covid-19-back-to-work-checklist/">https://www.armaninollp.com/articles/covid-19-back-to-work-checklist/</a>





## **Additional Operational Changes**

- Examine existing policies and update accordingly
  - Employee handbook
  - Travel and expense reimbursements
  - Sick/PTO policies to include emergency leave
  - Remote working
- Consider new policies to be written
  - Visitors and delivery policies
  - Health and welfare checks (temperature, etc)
  - PPE and distancing
  - Employee vacation travel reporting

Link: https://www.armaninollp.com/articles/what-to-do-before-staff-return-to-office/





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### Reach Out |

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